

JOB DESCRIPTION

Would you like to join a growing start-up in the electro-mobility sector?

Technical-Sales (Fr/De)

Contract: Permanent, full-time

Location: Belval, Luxembourg



Introduction

Pluxx is the Luxemburgish subsidiary of Powerdale S.A. which is developing cutting edge technologies to help organizations transitioning to electro-mobility.

Your responsibilities

- Identify and prospect in order to develop customer portfolio
- Maintain and develop our current portfolio
- Advise our customers and partners on best practices for charging station installation and energy management
- Prepare quotes (site visit, measurements, estimates costs, etc.) and ensure the follow up (CRM)
- Collaborate with others departments and the headquarter in Belgium for the customer support
- Participate and take part in projects in Luxembourg and in the Greater Region (business development)
- Train the trainers (partners) on technical and electrical aspects regarding charging solutions

Your profile

You are:

- passionate by electro-mobility and customer oriented
- experienced in electro mobility, sales, project management or eager to improve those competencies

You have:

- master degree in Business with 1-5 years' experience in a sales / account management role
- a strong sense of responsibility (structured and organized)
- sales and negotiation skills, market acumen
- excellent presentation and communication skills. Be able to interact with various teams & departments at different levels
- fluency in German & French (oral and written). Fluency in another main European language is an asset

Our offer

- a nice working environment in Belval within:
 - a young and dynamic company (start-up spirit)
 - a passionate team involved in innovation and that cares about the environment (3rd industrial revolution inspiration)
- attractive salary package with electric vehicle and free charging for EVs

Interested?

Send your CV and your cover letter at nagisa.ueno@pluxx.lu.

Pluxx Holding S.A.

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